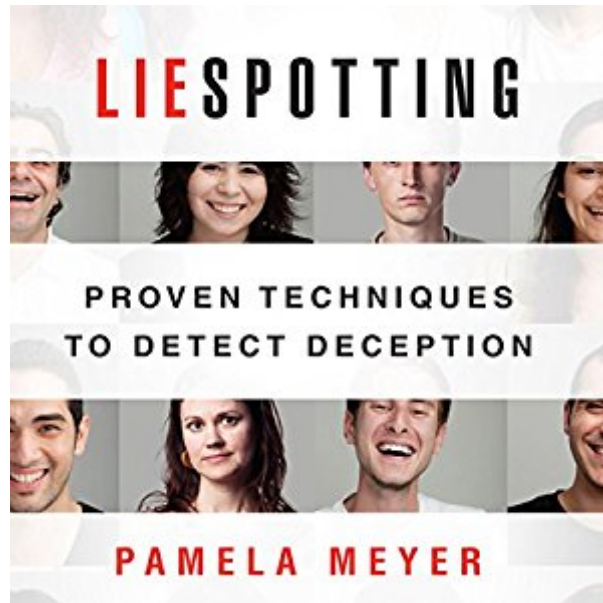


The book was found

Liespotting: Proven Techniques To Detect Deception



Synopsis

People - friends, family members, work colleagues, salespeople - lie to us all the time. Daily, hourly, constantly. None of us is immune, and all of us are victims. According to studies by several different researchers, most of us encounter nearly 200 lies a day. Now there's something we can do about it. Liespotting links three disciplines - facial recognition training, interrogation training, and a comprehensive survey of research in the field - into a specialized body of information developed specifically to help business leaders detect deception and get the information they need to successfully conduct their most important interactions and transactions. Some of the nation's leading business executives have learned to use these methods to root out lies in high stakes situations. Liespotting for the first time brings years of knowledge - previously found only in the intelligence community, police training academies, and universities - into the corporate boardroom, the manager's meeting, the job interview, the legal proceeding, and the deal negotiation.

Book Information

Audible Audio Edition

Listening Length: 6 hours and 13 minutes

Program Type: Audiobook

Version: Unabridged

Publisher: Gildan Media, LLC

Audible.com Release Date: February 14, 2012

Whispersync for Voice: Ready

Language: English

ASIN: B00797LMRM

Best Sellers Rank: #17 in Books > Medical Books > Psychology > Occupational & Organizational
#23 in Books > Health, Fitness & Dieting > Psychology & Counseling > Occupational &
Organizational #51 in Books > Audible Audiobooks > Nonfiction > Language Arts & Disciplines

Customer Reviews

You too can write a book about microexpressions by reading enough webpages! It seems like her references were tons of: 1) Interviews; 2) Websites/Internet Articles; 3) Multiply cited (sparse) primary sources (I lost count of how many times I saw the word "ibid" among the references). Several things immediately popped out at me in the course of reading this book (I made it to page 130 and someone expressed interest in buying the and so I *immediately* stopped and sold it to them for something like \$5). 1. There is no index. 2. These are things that the author figured

out herself. Not things that she was trained to know (and if she was a self-trained Ph.D., it would have been fine if she was opening up a new field). I think it's said that a person who teaches himself has a fool for a student³. Book has a babbly, padded feel. Around p. 12: Are you talking about the evolution of lying in humans? Or about increased lying in American society? Or spotting an online liar? Pick one topic and stick with it.⁴ For about the first 21 pages, she tells us what she is *going* to tell us (keep in mind that this is only about a 205 page book). There are also some weird lines of reasoning that were not flushed all the way out:¹. How to distinguish lying for a reason from pathological lying? ². Should highly evolved people be more likely to lie? The highest IQ ethnic group (Ashkenazi Jews) built up their legal system (Halakah) based on honesty and consistency, so that doesn't seem quite true.³. p.23. You can't be lied to without your consent? Um, hello? The reason that you are being lied to is because YOU DON'T KNOW. Can I suppose that all the people who go to university and get ripped off with worthless degrees really consented to that?⁴.

[Download to continue reading...](#)

Liespotting: Proven Techniques to Detect Deception
Spy the Lie: Former CIA Officers Teach You How to Detect Deception
Financial Shenanigans: How to Detect Accounting Gimmicks & Fraud in Financial Reports, 3rd Edition
Masters of Deception: The Gang That Ruled Cyberspace
The Icarus Deception: How High Will You Fly?
Phishing for Phools: The Economics of Manipulation and Deception
Deception The Art of Deception: Controlling the Human Element of Security
The Cost of Deception: The Seduction of Modern Myths and Urban Legends
Stepping Out of Self-Deception: The Buddha's Liberating Teaching of No-Self
The Official CIA Manual of Trickery and Deception
Lies the Government Told You: Myth, Power and Deception in American History
The 2001 Anthrax Deception: The Case for a Domestic Conspiracy
The Perception Deception
Dangerous Deception (Dangerous Creatures)
The Kiss of Deception: Remnant Chronicles
The Kiss of Deception (The Remnant Chronicles)
The Theory and Practice of Magic Deception
The Woman Who Wasn't There: The True Story of an Incredible Deception
Options Trading: The Hidden Reality - Ri\$k Doctor Guide to Position Adjustment and Hedging ("Options: Perception and Deception" & "Coulda Woulda Shoulda" revised & expanded, Printed in Color)

[Dmca](#)