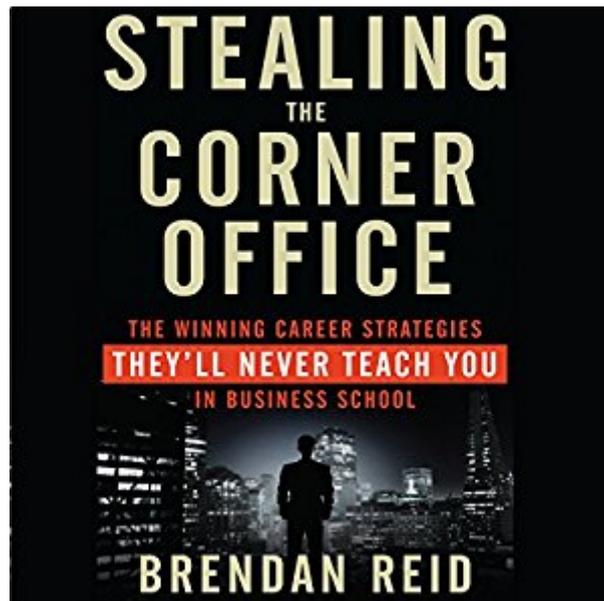


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# Stealing The Corner Office: The Winning Career Strategies They'll Never Teach You In Business School



## Synopsis

Stealing the Corner Office is mandatory listening for smart, hardworking managers who always wonder why their seemingly incompetent superiors are so successful. It is a unique collection of controversial but highly effective tactics for middle managers and aspiring executives who want to learn the real secrets for moving up the corporate ladder. Unlike virtually all other business books - which are based on the assumption that corporations are logical and fair - Stealing the Corner Office explores the unconventional tactics people less competent than you use to get ahead and stay ahead. It is your proven playbook to thrive and win in an imperfect corporate world. Stealing the Corner Office will teach you: How incompetent people so often get ahead, and what you can learn from them How to make universally flawed corporate policies work in your favor Why showing too much passion for your ideas can be career suicide Why delivering results should never be your highest priority These and many more controversial tactics will change the way you look at your career and how you manage projects, people, and priorities. Apply the 10 principles in Stealing the Corner Office and watch your career take off!

## Book Information

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## Customer Reviews

Usually business books with these kinds of titles are BS. Full of simplistic and somewhat obvious advice and essentially business versions of the worst kind of self-help books. This is not that book. I wish I had read this 10 years ago. Good advice for anyone who works hard, gets good reviews, but never moves up to executive ranks and wonders why.

A fantastic read ! Not staid or stuffy, the author manages to illustrate his points in an entertaining and sometimes hilarious fashion! I actually found myself laughing out loud at points, when was the last time a book on career advancement managed to do that!? A must read as far as I'm concerned. Looking forward to more from Mr Reid.

I have nearly destroyed myself/career being too passionate at work. The 12 hr work day was the norm for me. I did not go home. I enjoyed my work. I loved trying to master coaching and developing my directs. I reveled achieving results. Worst of all was that I truly loved, and believed in what I was doing willing to sacrifice all for the greater good of my company and it's customers. Little did I know that my directs and my boss believed in doing as little work as possible and mutual back scratching :/After being passed over for cherry assignments I have come to understand that my behaviors are not conducive obtaining promotion. MR. Reid has created a book that once read and adhered to will produce results. To all of you honest straight shooting folk do yourself a favor. Stop working for a minute pickup this book and read it. If you are able to increase your position; PAY IT FORWARD by mentoring others like us who truly need help and let's try to dampen this cycle of lunacy.

I have become jaded after reading business books in this category. These seem to be written by the PR departments of companies and offer only cliches. Brendan Reid has the courage and the experience to lay out the honest truths as well as offer tactics to move ahead. This is a book that will get you to any level in the organization and not just the corner office. All white collar employees should read this and read it multiple times. Mr. Reid thank you so much for writing this book. It is going to be a great help to many of us.

I really could have used this at the start of my career. Regardless still worth every penny for the many gems inside. I'd say about 30% fluff, but the rest is vital. Really practical advice, as most business books are coming from solely a theoretical place. I bought a digital copy, but it's good enough I'll probably buy a paper copy for quick reference when needed.

I purchased this book via my audible.com membership last week and I-o-v-e it. I listen to it to and from work every day and I'm about half way through. It's so good that I just bought the hard copy so i can go back and underline the statements and ideas that I find so helpful and interesting. I'm in the middle of my career and have been a manager for a few years, wondering how some people move on and move up (or even manage to stay). The examples of people (same situation, 2 people, 2

different outcomes based on how they handle it) in the various situations and the outcomes are really good - and really funny. I keep chuckling about the guy who wore the Hello Kitty sweatshirt on his big day (before kissing his kitties goodbye) and the guy who only wants to live his Zombie obsessed life. It's hilarious - BUT - the humor and stretching of some behaviors aside, the points made are really, really valid. I've already found an opportunity to improve (show less passion and be more objective) immediately and can't wait to see how my upcoming proposal turns out by doing so. It's a short recording (a little over 5 hours) so it must be a somewhat short book, too. However, it definitely contains useful information and is a fun listen/read. I'm buying copies for my 20something nieces who are just entering the business world. Wish I'd had it at that age.

This is a great book for folks 10 years in their profession. It does seem true, VPs and executives are often senseless dweebs...how often do we make fun of them behind their back? Stop that childish behavior and stop working around the clock waiting for a promotion. This book tells you how to join the Incompetent Execs, rather than trying to beat them. Good book.

Absolutely brilliant! This book should be made into a required MBA course. Not only will you benefit as an employee trying to move up the corporate ladder but business owners, executives and hiring manager will learn the flaws that are holding their corporations back from greatness.

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