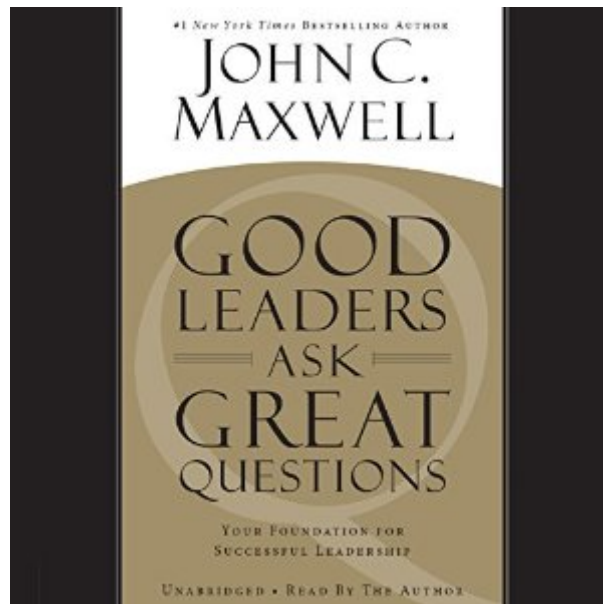


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# Good Leaders Ask Great Questions: Your Foundation For Successful Leadership



## Synopsis

In *Good Leaders Ask Great Questions*, John C. Maxwell delves into the process of becoming a successful leader by examining how questions can be used to advantage. What are the questions leaders should ask themselves? What questions should they ask members of their team? He then responds to the toughest problems leaders have presented to him. Using social media, Maxwell offered the floor to followers with unanswered questions about what it takes to achieve their professional best, and selected 70 questions on the most popular topics, including: How can I discover my unique purpose as a leader? What is the most effective daily habit that any leader should develop? How do you motivate an unmotivated person? How would you work with a difficult leader who has no vision? This book is a thorough, insightful response to those readers and anyone who feels they have plateaued on their journey to develop their ultimate potential. Every leader has room to grow, and the advice in these pages will help listeners assess their current position, and structure an effective plan to achieve their goals.

## Book Information

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## Customer Reviews

"Good Leaders Ask Great Questions" caught my attention immediately upon publication. The art and power of asking questions became a subject of interest for me in the 1990s as I watched the award-winning PBS Fred Friendly Seminars. Friendly utilized the Socratic Dialogue format to explore urgent social and public policy issues. Socratic questioning is disciplined questioning that can be used to pursue thought in many directions and for many purposes, including: to explore complex ideas, to get to the truth of things, to open up issues and problems, to uncover

assumptions, to analyze concepts, to distinguish what we know from what we don't know, to follow out logical implications of thought or to control the discussion. Author John Maxwell in "Good Leaders" adapts this format to great, day-to-day leadership by emphasizing the effective use of questions for:

- \* Getting profound answers with profound questions that can facilitate confidence, wise decision-making, crystal-clear focus in life, prioritization.
- \* Unlocking and opening doors that otherwise remain closed, yielding possibilities that can lead to opportunities, experiences, and understanding people.
- \* Connecting with people. What is asked matters. So does how it is asked.
- \* Cultivating humility. Fear of being unable to say "I don't know" keeps leaders vulnerable and insecure.
- \* Engaging others in conversation. Great questions communicate to others that you value them and you want to add value to them.
- \* Building better ideas by providing different perspectives. The true spirit of dialogue is essential to creativity by building on another's observation, not overturning it.
- \* Minimizing faulty assumptions about other people.

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