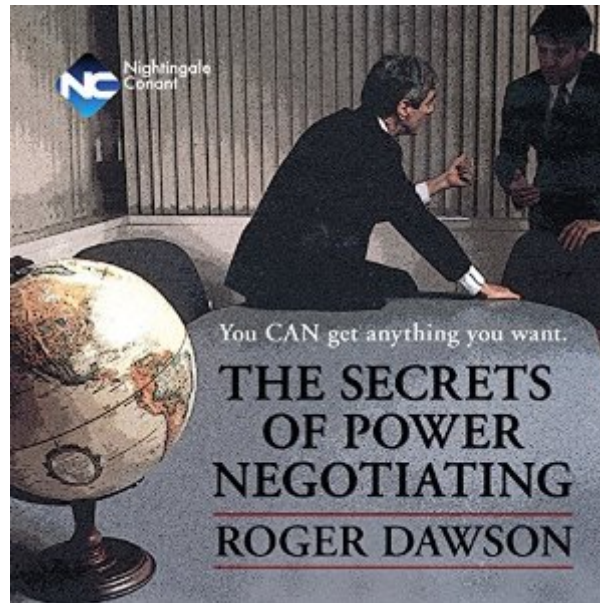


The book was found

The Secrets Of Power Negotiating: You Can Get Anything You Want



Synopsis

Negotiate successfully! Are you aware that almost everything is negotiable? Negotiation is a skill that can bring you vast success in all aspects of your life. When you're a skilled negotiator, you can get the best possible price on everything you purchase or sell, and you can deal with salespeople or clients. We're all negotiating all the time in all kinds of everyday situations: parents negotiating with their children; employees negotiating with each other, with subordinates, with bosses; customers negotiating with salespeople or service providers. And with *The Secrets of Power Negotiating*, you'll always have the upper hand in every negotiating situation in which you find yourself. For example, the program gives you specific ways to: Get the best possible price when you buy or sell a house, a car, a business, real estate, or any negotiable item. Get a raise or promotion. Keep employees happy without giving in to unreasonable demands. Get a new and better deal with your landlord or mortgage loan officer. Stop being stonewalled by store clerks, petty bureaucrats, service and repair people, and others. Get more cooperation from your corporate peers and subordinates. Get bigger loans and better terms from your banker. Uncover valuable "hidden information." Be more confident in virtually any interpersonal situation. Plus many other situations you run into in your daily life.

Book Information

Audible Audio Edition

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Customer Reviews

This is the way to master techniques for negotiation and I listen to it once a year in my car as I drive to work. It is a wonderful reminder of the different methods and how to incorporate them into your daily life. I have had this recording for many years and still am reminded of a process each time I listen.

Good book I previously owned the paperback however the recording has a number of flaws.

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